# Republic of Latvia

**Investor Presentation** 



OVERVIEW AND KEY INVESTMENT HIGHLIGHTS	4
FISCAL POLICY	7
THE ECONOMY, EXTERNAL SECTOR AND BANKING SECTOR	10
SECURITY AND ENERGY	17
DEBT MANAGEMENT	20

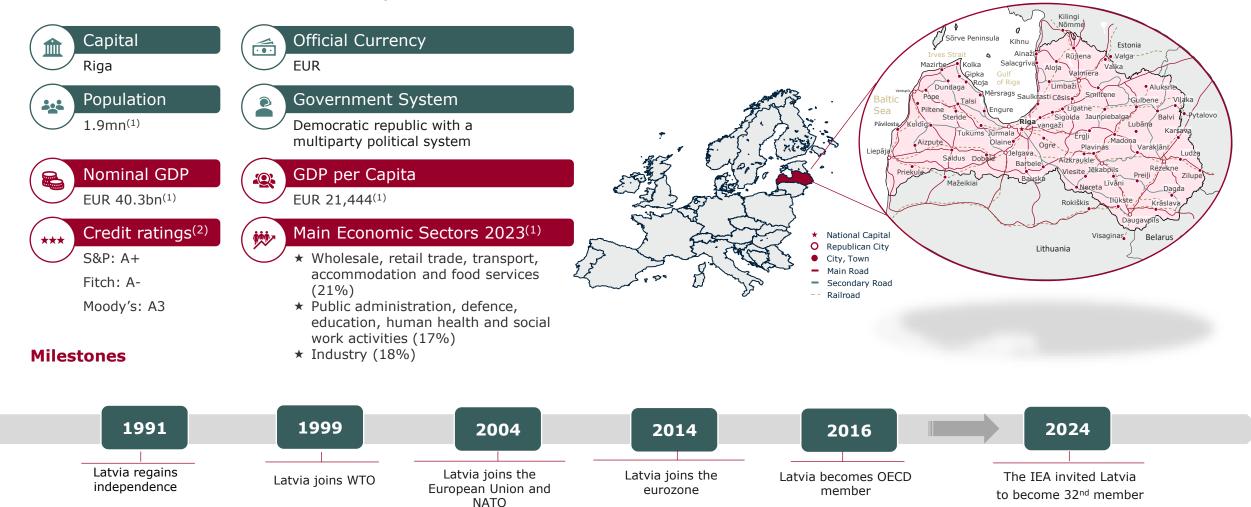






#### Latvia at a Glance

Strategically situated in north-eastern Europe with a coastline along the Baltic Sea, Latvia is an open economy which since 2004 has been a member of the European Union and NATO



## **Key Investment Highlights**



- · Latvia has demonstrated resilience throughout macroeconomic and geopolitical headwinds
- Lower growth in Europe has impacted growth of Latvia's economy in 2023
- Economy is expected to rebound in 2024 driven by recovery of private consumption, increased public investments, strong labour market and low inflation



- Main trading partners are EU Member States. Trade ties with Russia have weakened substantially since 2014
- · Latvia's export sector is both competitive and diversified
- Small current account deficit, largely covered by FDI and EU related capital transfers



- Track record of prudent fiscal policy in previous years provided fiscal space to support corporates and citizens throughout recent twin shock crises
- EU funds and RRF funds are supporting the Government reform agenda
- · Defence spendings will remain one of the priority



- Latvia benefits from moderate and affordable debt levels, considerably below most of European peers
- · Latvia's ratings firmly in the 'A' rating category
- · Latvia has access to diversified funding sources



- The country has been a member of NATO since 2004 and continues to invest in its military defence capabilities
- Latvia reacted swiftly to the Russian military invasion of Ukraine, having diversified many aspects of its economy away from Russia including energy



- · Latvian banks remain well capitalized, profitable and cost-efficient
- · Banks with healthy liquidity levels and mainly focused on domestic economy

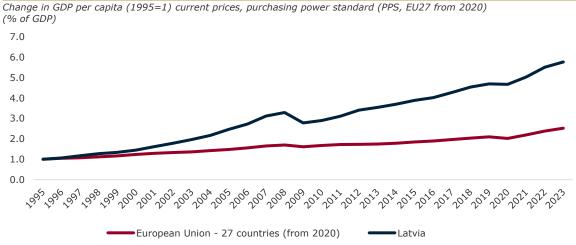




## **Latvia's Track Record of Prudent Fiscal Policy**

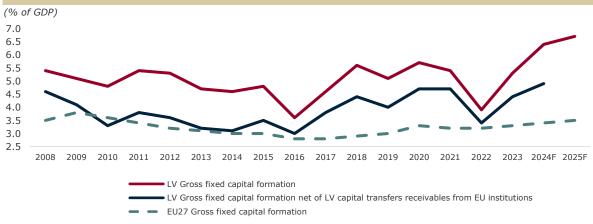
Moderate deficit in years prior the twin crisis contributed to building fiscal buffer

#### Increase of Latvia GDP per capita has been significant



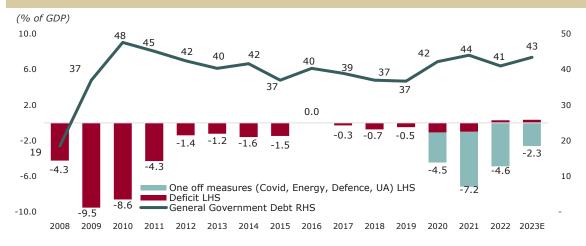
Source: Eurostat

# High public investments will continue to support economic growth further



Source: Ameco, European Economic Forecast Autumn 2023, and MoF calculation for LV Gross fixed capital formation net of LV capital transfers receivables from EU institutions (Eurostat and Draft Budgetary plan of the Republic of Latvia 2024)

# Low debt level and fiscal position allowed to provide necessary fiscal stimulus during previous years



Source: Eurostat for 2008-2022; 2023 - MoF estimation for the deficit and the Treasury estimation for debt ratio

# Commitment to maintain prudent fiscal policy within the framework of reformed EU fiscal rules

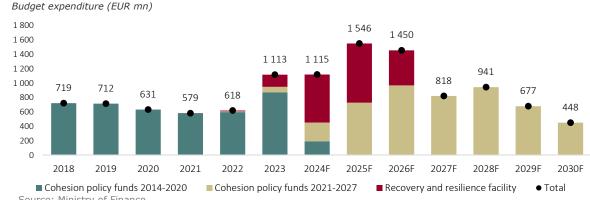
- Planned general government deficit for 2024 is 2.8% of GDP (December 2023), meanwhile the EC Autumn forecast for 2024 was 3.1% of GDP (November 2023)
- Latvia's Stability Programme (SP) for 2024-2028 will be presented at the Government on 30 April 2024
- Global uncertainties and risks remain high. Updated macroeconomic forecast and actual budget revenue trends may result into increased deficit and debt ratios for coming years. Fiscal policy adjustments could be needed
- Reformed EU Fiscal rules will provisionally enter into force in May 2024 moving away from balance rule to expenditure rule
- In September 2024 Latvia will elaborate 4-year Fiscal structural plan (FSP) that will replace SP and will determine the binding limits for primary expenditure growth for the following 4 years. FSP will be based on updated macroeconomic forecast from June and fiscal forecast will be updated accordingly in August. The defence spending to address geopolitical circumstances remain a priority

## **Continued Ambitious, Competitive, Growth-Friendly Investment**

With the support of RRF and EU funds, investment will continue into specific reform measures to support long term sustainable growth

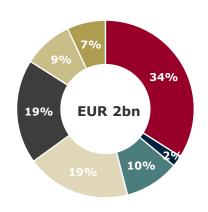
# RRF reforms CLIMATE Transition to sustainable transport, energy efficiency in all sectors, wind farms DIGITAL TRANSFORMATION Coordination mechanisms for public digital services, digital skills REDUCING DISPARITIES Administrative territorial reform and GMI reform HEALTH Healthcare network effectiveness, remuneration reform ECONOMIC TRANSFORMATION Innovation eco-system, consolidation of higher education institutions RULE OF LAW Strengthening capacity of law enforcement agencies REPOWER Saving, producing clean energy and energy supply diversification

# RRF and Cohesion Policy EU Funds investments for supporting reform agenda



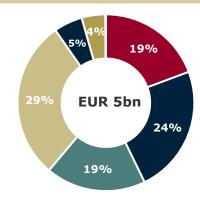
#### Recovery and Resilience plan (RRF)

(Amendments adopted by the Council on December 8, 2023)



- ClimateEUR 676mn
- Rule of Law EUR 37mn
- Economic Transformation EUR 196mn
- Digital Transformation EUR 365mn
- Reducing Disparities EUR 379 mn
- Health EUR 182mn
- RePower EUR 135mn

#### **EU Funds 2021-2027**



- Smarter Europe EUR 968mn
- Greener Europe EUR 1,175mn
- Connected Europe EUR 919mn
- Social Europe EUR 1,461mn
- Europe Closer to Citizens EUR 263mn
- Just Transition Fund Investments EUR 217mn
- Capacity Building Measures EUR 5mn

8

Source: Ministry of Finance

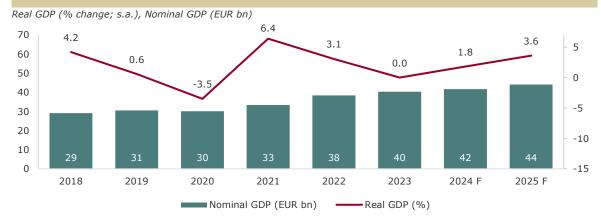




## **Economy to Rebound as Inflation Declines and External Demand Recovers**

Strong labour market and low inflation will underpin private consumption, while external demand recovery and reforms financed by RRF and EU funds expected to support exports and investment

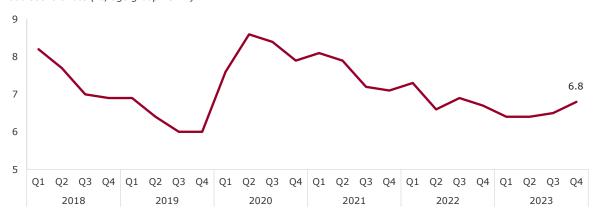
#### The economy has showcased resilience during the twin crisis



Source: Central Statistical Bureau of Latvia, F - Latvijas Banka's forecast

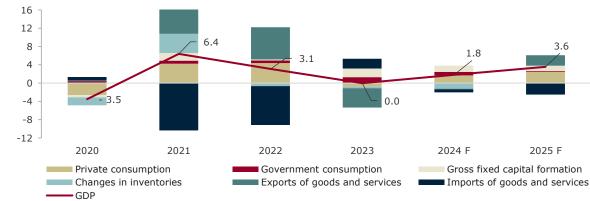
#### Unemployment has declined to pre-pandemic level

Job seekers rate (%, age group 15-74)



# Exports and Private Consumption have contributed to accelerated growth

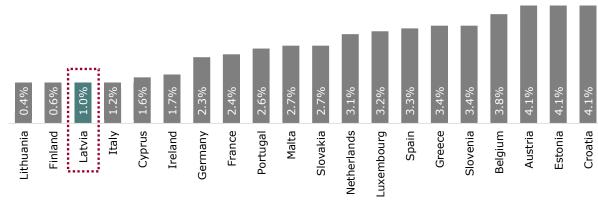
GDP by Expenditure (y-o-y; %; in real terms; s.a.)



Source: Central Statistical Bureau of Latvia, F - Latvijas Banka's forecast

#### **Inflation**

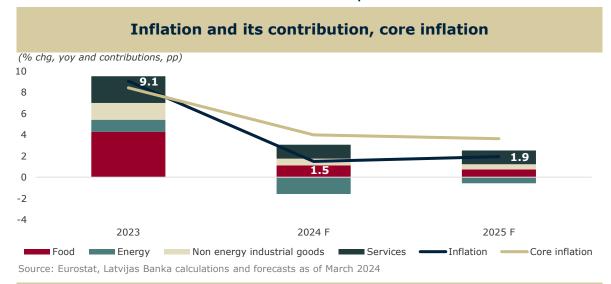
Harmonised Index of Consumer Prices (% chg, yoy), Mar-2024



Source: Eurostat

## **Broad Based Decline of Inflation Reduces Pressures on Cost Competitiveness**

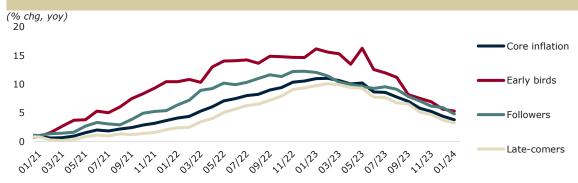
Inflation has receded quickly driven by restrictive monetary policy and a reduction in energy and food pressures, leaving no material harm on Latvia's cost competitiveness



# REER deflated by ULC and goods export market share in world imports



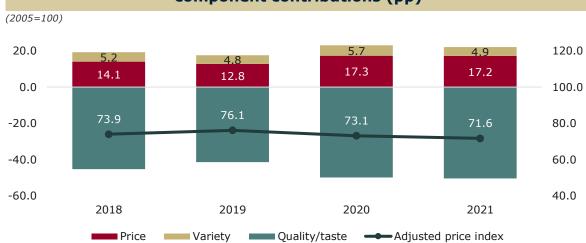
#### Core inflation components by speed of price increases



Source: Eurostat, Latvijas Banka calculations.

Note: "Early birds" are SPCIX indexes with top 90th percentile increase during period August – December 2021.
"Followers" are indexes with increase from 50th to 90th percentile and "Late-comers" are all other indexes. Core inflation – inflation excluding food and energy prices. More can be read here: Macroeconomic Developments Report March 2024

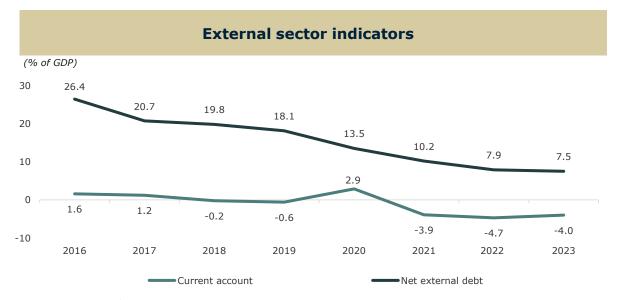
# Quality adjusted relative export price index and component contributions (pp)



Source: UN Comtrade and Latvijas Banka calculations. More can be read here: Macroeconomic Developments Report September 2023 (latvijasbanka.lv)

### **External Sector Risks Are Limited**

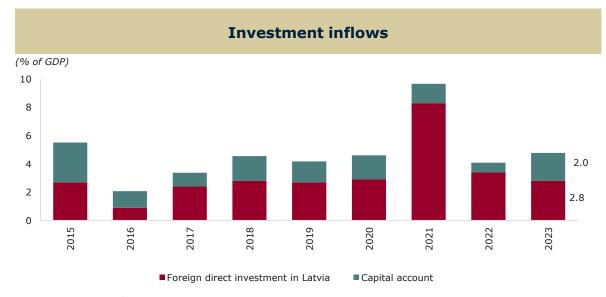
Small and manageable current account deficit, low net external debt, diversified and increasingly sophisticated export base, and stable funding flows render external sector risks rather limited



Source: Latvijas Banka

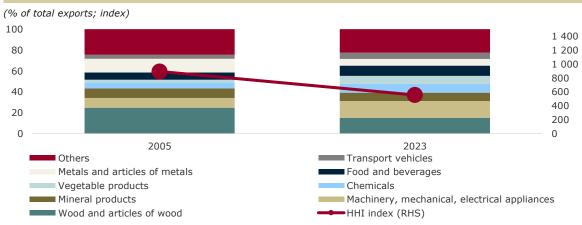
# Export income of rail transport and Information and Communication Technology (ICT) services





Source: Latvijas Banka

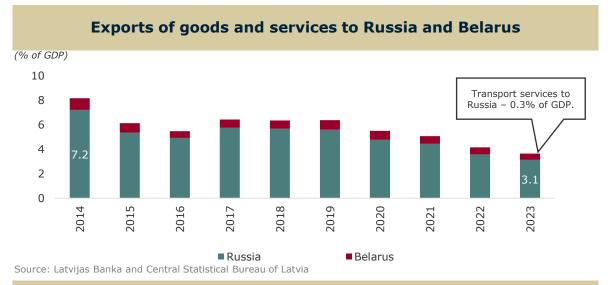
# Export structure by commodity groups and Herfindahl-Hirschman index for commodity group concentration



Source: Central Statistical Bureau of Latvia, Latvijas Bankas calculation

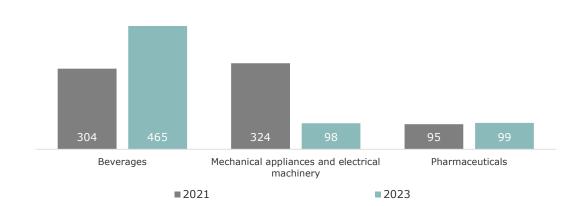
## Trade Ties with Russia Have Weakened Substantially since 2014

Supply chains related to imported materials have been successfully substituted. Large part of merchandise exports to Russia constitutes transit trade (beverages)

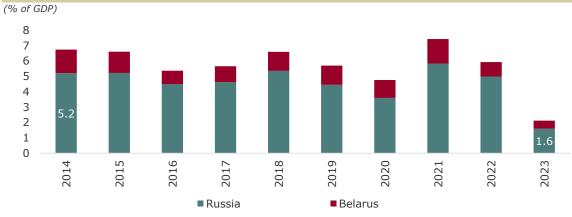


#### Exports of major product groups to Russia in 2021 and 2023

(EUR mn)



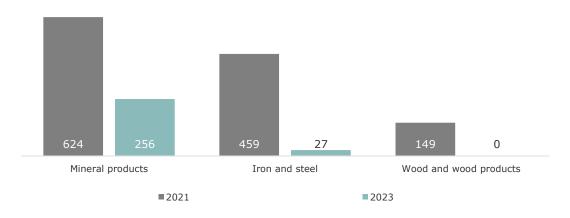
# Imports of goods and services from Russia and Belarus



Source: Latvijas Banka and Central Statistical Bureau of Latvia

#### Imports of major product groups from Russia in 2021 and 2023

(EUR mn)

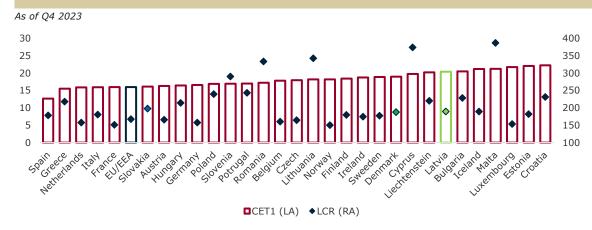


Source: Central Statistical Bureau of Latvia

## **Well-Capitalized and Profitable Banking Sector**

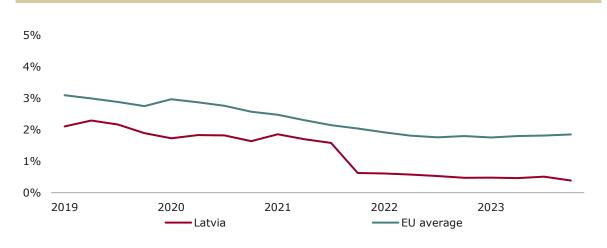
Prudent lending, ample capital buffers and low corporate and household debt provide strong shock absorption capacity

#### Total Tier 1 Capital Ratio and Liquidity Coverage Ratio



Source: European Banking Authority Risk Dashboard

#### **Share of NPLs in total loans**





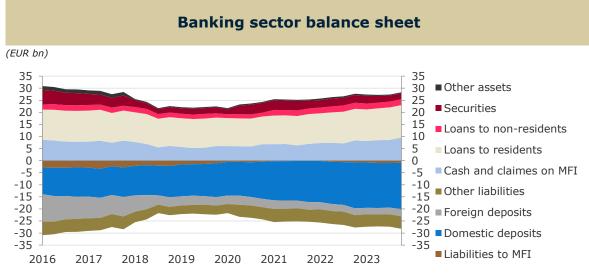
Note: LR – leverage ratio; NSFR – net stable funding ratio; \*for non-financial corporations and households Source: Latvijas Banka, European Banking Authority Risk Dashboard

#### **Total corporate and household debt**

Total consolidated debt vis-a-vis rest of the economy in 2023 Q3, (% of GDP) Latvia ■ Non-financial corporations ■ Households Lithuania Slovenia Croatia Slovakia Estonia Greece Italy Germany Spain Austria Malta Portugal Ireland Finland Belgium France Netherlands Cyprus Luxembourg 50% 100% 150% 200% 250% 300% 350%

## Domestic banking has outgrown once considerable foreign banking activities

#### Exposures to Russia or Belarus are low



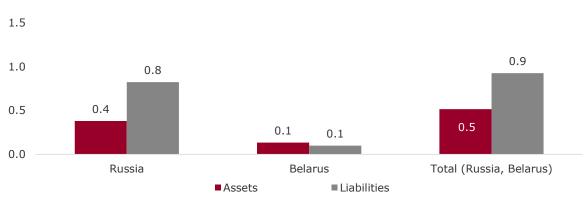
Source: Latvijas Banka, Latvijas Banka's calculations

#### **Improvement in AML**

- · Over the past years, the risk level of money laundering and terrorism and proliferation financing (ML/TPF) has decreased substantially at Latvian banks
- Cooperation between all stakeholders has to lead to proportionate application of the AML regulation at Latvian banks without hindering the availability of financial services, investment attraction and Latvia's economic growth
- · Internal control systems of Latvian financial institutions have been improved substantially

#### Banking sector exposure to Russia is low and mostly limited to a few smaller banks

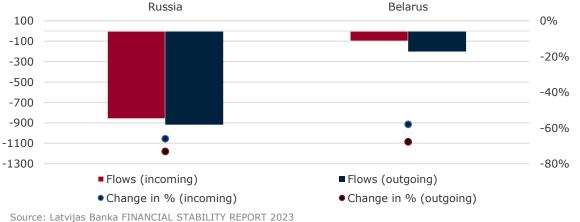
Banking sector exposure, % of total assets, March 2022



Source: Latvijas Banka FINANCIAL STABILITY REPORT 2022

#### Cross border transactions with Russia have decreased significantly since Russia's war in Ukraine

Changes in bank customer cross border payments EUR mn (2022 H2 vs 2021 H2)



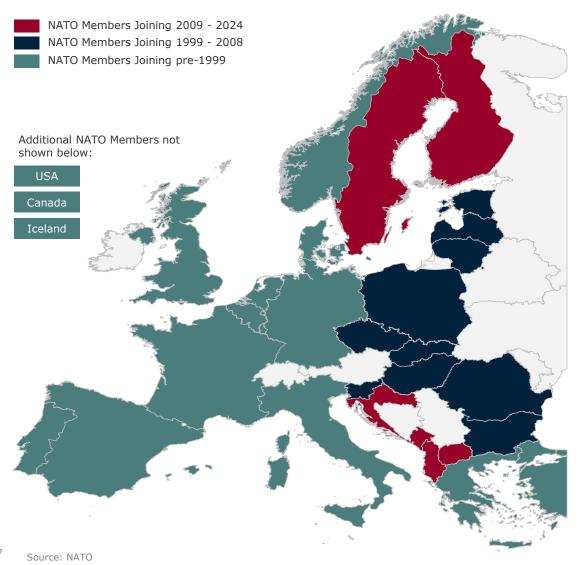




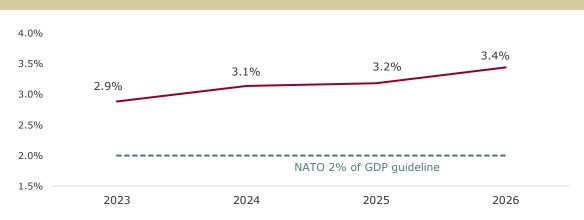
## **Latvia – Member of the World's Strongest Military Alliance**

Latvia has been a member of the North Atlantic Treaty Organization (NATO) since 2004

#### Latvia is part of the NATO Eastern flank



#### **Defence spendings**



Source: Defence spendings according to Budget Law of 2024 and medium-term framework 2024-2026 and separate decisions of the Government, MoF forecasts for GDP

#### National and Allied contribution to Latvia's security

#### **Currently 21 NATO nations are represented in Latvia**

- Developing Forward Land Forces Brigade (led by Canada)
- Developing Multinational Division "North" (Latvia and Denmark as Framework Nations)
- · U.S. ensures the presence of rotational units
- Air Policing (Germany on the basis of a rotation)

# Latvia is boosting military strength with additional personnel, new military systems and infrastructure

- Introduction of Comprehensive defence system
- Fortification of Eastern border
- · Re-introducing conscription
- Building biggest training area in the Baltics
- Air defence, coastal defence and artillery rocket systems, as well as infantry fighting vehicles

## Latvia's Green Transition Enhancing National Energy Independence and Security

Becoming the 32<sup>nd</sup> IEA member is a testament to Latvia's ability to diversify its energy mix and ensure energy security

#### No natural gas from Russia as of January 2023 Natural gas in Energy Mix **FINLAND** BALTIC-Inkoo LNG **ESTONIA** 27% LNG Inčukalns 16% LATVIA Gas Storage 2022 2013 Klaipeda **LITHUANIA** LNG **POLAND**

Source: Central Statistical Bureau

#### Gas supply from Russia replaced with LNG Klaipeda (Lithuania)

Additional supply channels:

- The Gas Interconnection Poland-Lithuania (GIPL) gas pipeline
- · A floating LNG terminal in Finland
- MoU with Estonia (Pakrineeme LNG terminal)

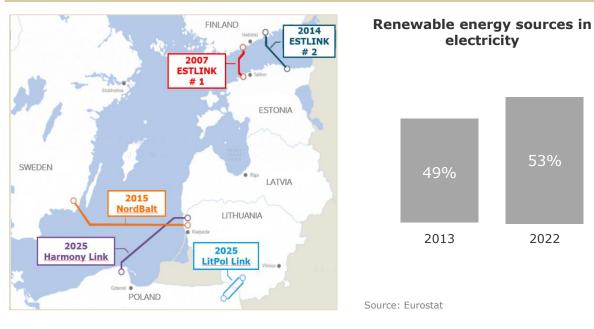
#### Latvia has 3rd largest underground gas storage in Europe (Inčukalns)

 Inčukalns` total technical capacity for period 2023/2024 was 22.6 TWh, which served the total Baltic region's annual needs

#### Synchronization of Baltics with European electric power networks in February 2025

53%

2022



#### Security of supply and independence

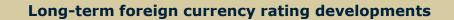
- Zero imports from Russia since June 2022
- Strong, diversified interconnection system with the Nordic and Continental Europe power systems
- Strong integration with the common European electricity market
- Constant 24/7 readiness for emergency disconnection from the Russian power system
- Permanent disconnection from the Russian power system as of February 2025
- Strong growth of renewable generation in the Baltic region

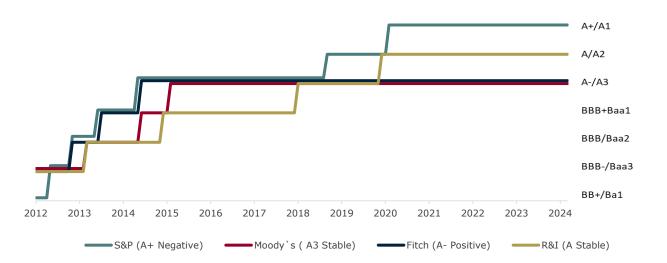




## Latvia's Ratings Firmly Consolidated in the 'A' Rating Category

The Latvian economy presents a strong credit, a theme echoed by rating agencies





# Fitch Ratings A- / Positive

On January 12, 2024, Fitch Ratings affirmed long-term foreign currency sovereign credit ratings at the A- level with a Positive outlook (contained rating action)

#### Credit Strengths:

- > Relatively lower government debt levels
- > Lower debt servicing costs than rating peers
- > Credible economic policy framework
- > EU and Eurozone membership supporting policies
- > Moderate private sector indebtedness

# Moody's A3 / Stable

On January 30, 2024, Moody's provided an update following the recently affirmed long-term foreign currency sovereign credit ratings at the A3 level with a Stable outlook (did not contain rating action)

#### Credit Strengths:

- > Track record of prudent fiscal policy
- > High debt affordability and moderate government debt relative to GDP
- > Flexibility and dynamism of the Latvian economy
- > Track record of solid institutions

# **R&I** A / Stable

On December 18, 2023, R&I affirmed long-term foreign currency sovereign credit ratings at the A level with a Stable outlook (contained rating action)

#### Credit Strengths:

- > Strength of economic fundamentals
- > Stable economic growth in the medium term, supported by strength of economy
- > Diversification away from Russia
- > Investments from EU
- > Low government debt

# **S&P Global Ratings** A+ / Negative

On December 15, 2023, S&P Global affirmed long-term foreign currency sovereign credit ratings at the A+level with a Negative outlook (contained rating action)

#### Credit Strengths:

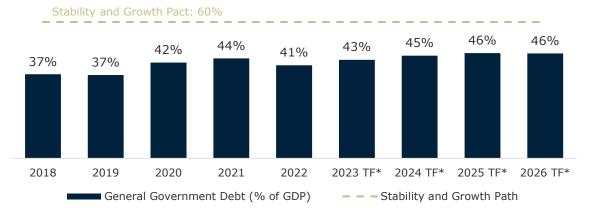
- > Strong domestic demand
- Security supported by NATO membership and Eurozone membership
- > Effective economic policymaking and diversification away from Russia
- > Moderate government debt

## **General Government Debt Remains Low and Manageable**

General government debt has been one of the lowest in Eurozone and is expected to remain below 60% in medium term

#### Low debt level provides effective buffer for additional funding needs

General Government Debt (% of GDP)

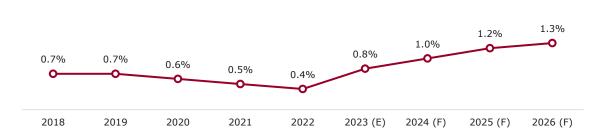


Source: Eurostat for data till 2022.

The Treasury estimate for 2023 and forecasts for 2024-2006, subject to actual budget execution, macroeconomic situation and may change due to number of contingencies and external factors, as well as the further fiscal policy decisions

#### Moderate increase of debt servicing costs in the medium term

General Government Interest Payments (% of GDP)



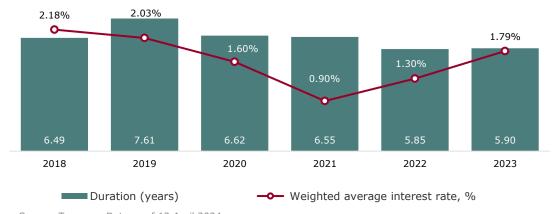
Source: Eurostat, the Treasury estimation for 2023 and the Treasury forecast for 2024-2026

#### One of the lowest general government debt levels in the Eurozone



Source: Eurostat

#### Large proportion of fixed rate debt in the portfolio

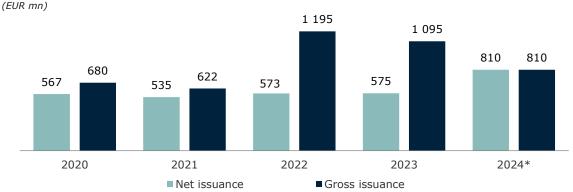


Source: Treasury, Data as of 12 April 2024

## **Demand in the Domestic Auctions Continues to be Supportive**

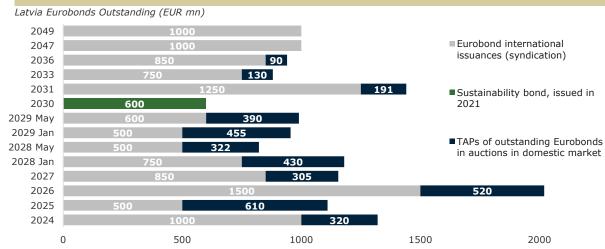
Liquidity of the outstanding Eurobonds is facilitated by TAP auctions in domestic market

# In 2022 the emphasis has been on the domestic market by borrowing largest ever volumes in relatively short period

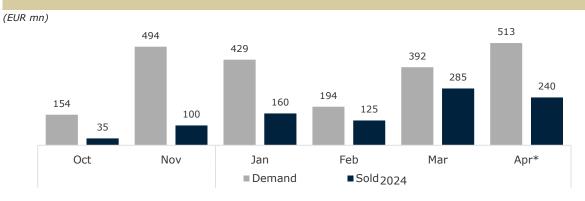


Source: \* The Treasury as of 18 April, 2024, including previous most recently completed auction before the settlement of the Notes

# Liquidity of bonds outstanding increased by regular TAP auctions of XS ISIN bonds in domestic market



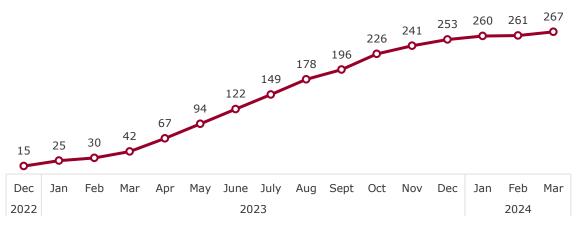
# The domestic market continues to perform strongly in domestic auctions



Source: \* The Treasury as of 18 April, 2024, including previous most recently completed auction before the settlement of the Notes

# Savings Bonds: record demand from retail investors in 2023

(EUR mn)



Source: The Treasury as of 31 March 2024

## Flexibility is Embedded in Latvia's Funding Strategy

Main funding instruments are government debt securities issued in the international and domestic capital markets, amidst diversified funding tools

#### **Borrowings in 2023**

# International capital market syndications 3 transactions totalling EUR 2.1bn

- ✓ EUR 750mn bond maturing in January 2028
- ✓ EUR 600mn bond maturing in May 2029
- ✓ EUR 750mn bond maturing in July 2033

#### **Domestic auctions**

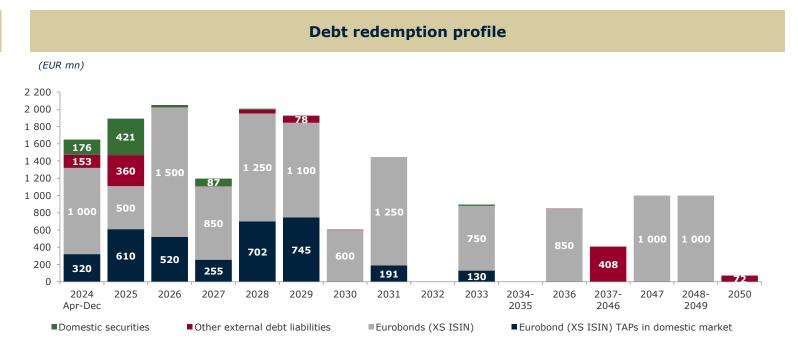
✓ Re-opening of bonds from 2026 up to 2033 maturity in total amount of EUR 1,095mn

#### **Savings Bonds**

✓ Outstanding saving bonds reached EUR 253mn raised as of December, 2023 across different maturities from 12 month up to 10Y

#### **European Investment Bank**

✓ Disbursement of EUR 200mn under EIB facility for co-financing EU fund projects



Source: The Treasury, as of 31 March 2024

# Estimated central government borrowing volumes in 2023-2026 (including international and domestic market)

	Actual end-2023	Estimation 2024	Estimation 2025	Estimation 2026
Gross Borrowing volumes <sup>1</sup> (nominal amount)	3.65 bnEUR	3.0 bnEUR	3.6 bnEUR	3.1 bnEUR
Cash buffer	3.7 % of GDP	2.3 % of GDP	1.5 % of GDP	1.4 % of GDP

Note: 1. The estimated gross borrowing volume is indicative, subject to actual budget execution, macroeconomic situation and may change due to number of contingencies and external factors, as well as the further fiscal policy decisions

Source: The Treasury, April 2024

## **Disclaimer**

This presentation and its contents are confidential and may not be reproduced, redistributed, published or passed on to any other person, directly or indirectly, in whole or in part, for any purpose and should not be treated as offering material of any sort. If this presentation has been received in error it must be returned immediately to the Ministry of Finance of the Republic of Latvia ("Latvia"). This presentation is not directed at, or intended for distribution to or use by, any person or entity that is a citizen or resident of, or located in, any locality, state, country or other jurisdiction where such distribution or use would be contrary to law or regulation or which would require any registration, licensing or other action to be taken within such jurisdiction.

THIS PRESENTATION IS NOT FOR PUBLICATION, RELEASE OR DISTRIBUTION, DIRECTLY OR INDIRECTLY, INTO THE UNITED STATES, AUSTRALIA, CANADA OR JAPAN OR ANY OTHER JURISDICTION IN WHICH SUCH PUBLICATION, RELEASE OR DISTRIBUTION WOULD BE UNLAWFUL. This presentation and the information contained herein are not an offer of securities for sale in the United States or any other jurisdiction. No action has been or will be taken by Latvia in any country or jurisdiction that would, or is intended to, permit a public offering of securities in any country or jurisdiction where action for that purpose is required. In particular, no securities have been or will be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or with any securities regulatory authority of any state or other jurisdiction of the United States and securities may not be offered, sold or delivered within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws and may only be sold outside of the United States in reliance on Regulation S under the Securities Act and otherwise in compliance with all applicable laws and regulations in each country or jurisdiction in which any such offer, sale or delivery of securities is made. Latvia does not intend to register or to conduct a public offering of any securities in the United States or any other jurisdiction. This presentation and its contents may not be viewed by persons within the United States (within the meaning of Regulation S under the Securities Act). Any failure to comply with these restrictions may constitute a violation of U.S. securities laws.

This presentation is directed solely at (i) persons who are outside the United Kingdom, (ii) persons in the United Kingdom who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 as amended (the "Order"), (iii) persons falling within Article 49(2)(a) to (d) of the Order, and (iv) those persons in the United Kingdom to whom it may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). In the United Kingdom, this presentation is directed only at relevant persons and persons who are not relevant persons should not in any way act or rely on this presentation. Any investment activity to which this presentation relates will only be available to and will only be engaged with relevant persons. Each recipient also represents and agrees that it has complied and will comply with all applicable provisions of the Financial Services Markets Act 2000, as amended, with respect to anything done by it in relation to any securities in, from or otherwise involving the United Kingdom.

This presentation does not constitute or form part of, and should not be construed as, an offer or invitation to sell securities of Latvia, or the solicitation of an offer to subscribe for or purchase securities of Latvia, and nothing contained herein shall form the basis of or be relied on in connection with any contract or commitment whatsoever. Any decision to purchase any securities of Latvia should be made solely on the basis of the conditions of the securities and the information contained in the offering circular, information statement or equivalent disclosure document prepared in connection with the offering of such securities. In addition, because this communication is a summary only, it may not contain all material terms and this communication in and of itself should not form the basis for any investment decision. Prospective investors are required to make their own independent investigations and appraisals of the business and financial condition of Latvia and the nature of any securities before taking any investment decision with respect to securities of Latvia.

By accessing this presentation the recipient will be deemed to represent that they possess, either individually or through their advisers, sufficient investment expertise to understand the risks involved in any purchase or sale of any financial instrument or any other information contained herein. The information in this presentation has not been independently verified. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the presentation and the information contained herein and no reliance should be placed on such information. None of Latvia, its advisers, connected persons or any other person accepts any liability for any loss howsoever arising, directly or indirectly, from this presentation or its contents. This presentation should not be construed as legal, tax, investment or other advice and any recipient is strongly advised to seek their own independent advice in respect of any related investment, financial, legal, tax, accounting or regulatory considerations. There is no obligation to update, modify or amend this presentation or to otherwise notify any recipient if any information, opinion, projection, forecast or estimate set forth herein changes or subsequently becomes inaccurate or in light of any new information or future events. This presentation contains forward-looking statements on historical facts, including, without limitation, any statements preceded by, followed by or including the words "anticipates," "estimates," "expects," "believes," "helieves," "intends," "plans," "aims," "seeks," "may," "will," "should" or similar expressions or the negative thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond Latvia's control that could cause Latvia's actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. These forward-looking statements contained herein to ref

A rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation.